## Derivation of expected utility function

Assuming that the difference between means follows a normal distribution,  $\bar{X} \sim N(\theta, \tau^2/n)$ , and the unknown parameter also follows a normal distribution,  $\theta \sim N(\mu_0, \sigma_0^2)$ . The optimal utility is

$$G(n,\theta) = (\theta - c_2)(N - n/\rho)I_{\{\bar{x} > z_{\alpha}\tau/\sqrt{n}\}} + \frac{n}{2}(\theta - c_2) - c_1n - c_f I_{\{n>0\}}.$$

The expectation of the utility is the expectation taken over the posterior distribution of  $\theta$  for all possible values of responses,  $\bar{X}$ . However, as  $\bar{X}$  is unknown at the planning stage the expected utility of the optimal decision is obtained from the distribution of  $\bar{X}$  given  $\theta$  and n. As  $\theta$  is unknown, the expectation of the expected utility is taken over the prior distribution of  $\theta$ ,

$$\begin{aligned} \mathcal{G}(n, z_{\alpha}) \\ &= \iint \left[ (\theta - c_2)(N - n/\rho) I_{\{\bar{x} \ge z_{\alpha} \tau / \sqrt{n}\}} + (\theta - c_2) \frac{n}{2} \right. \\ &- c_1 n - c_f I_{\{n > 0\}} \right] f(\theta | \bar{x}) f(\bar{x} | n) \, d\bar{x} \, d\theta \\ &= (N - n) \int_{z_{\alpha} \tau / \sqrt{n}}^{\infty} \int_{-\infty}^{\infty} \theta f(\theta | \bar{x}) f(\bar{x} | n) \, d\theta \, d\bar{x} \\ &- c_2 \Phi(-Z)(N - n/\rho) + \frac{n}{2} (\mu_0 - c_2) - c_1 n \\ &- c_f I_{\{n > 0\}} \\ &= (N - n/\rho) \Big\{ (\mu_0 - c_2) \Phi(-Z) + \frac{\sigma_0^2}{\sigma_x} \phi(Z) \Big\} \\ &+ \frac{n}{2} (\mu_0 - c_2) - c_1 n - c_f I_{\{n > 0\}} \end{aligned}$$
(1)

where  $f(\theta|\bar{x})$  is the posterior density of  $\theta$  given  $\bar{x}$ ,  $f(\bar{x}|n)$  is the prior predictive density function of  $\bar{x}$ ,  $\Phi(\cdot)$  is the normal cumulative distribution function,  $\phi(\cdot)$  is the normal density function,  $Z = \frac{z_{\alpha}\tau/\sqrt{n-\mu_0}}{\sigma_x}$  and  $\sigma_x^2 = \sigma_0^2 + \tau^2/n$ . The expected utility is a function of n and  $z_{\alpha}$ .